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**TULSA COUNTY**  
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**PURCHASING**  
**DEPARTMENT**

BID#: 810  
VENDOR#: 14864  
CC#: 6900 049 0000

# MEMO

DATE: SEPTEMBER 24, 2012  
TO: BOARD OF COUNTY COMMISSIONERS  
FROM: TERRISA A. HARDY   
ASSISTANT PURCHASING DIRECTOR  
SUBJECT: SOLE SOURCE DESIGNATION- TRUE TURF

THE TULSA COUNTY PURCHASING DEPARTMENT AND THE TULSA COUNTY PARK DEPARTMENT RESPECTFULLY REQUESTS THE BOARD OF COUNTY COMMISSIONERS APPROVE THE ATTACHED "REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES" AND SOLE SOURCE DESIGNATION TO TRUE TURF.

TRUE TURF  
3110 E. 44<sup>TH</sup> PLACE  
TULSA, OK 74105  
ATTN: DAVID B. NOWLAND

TRUE TURF IS THE SOLE SOURCE FOR THE FOLLOWING PARTS AND SOIL TESTING EQUIPMENT: FLORATINE PRODUCT, INC., GOLFCO INTERNATIONAL, EAGLE ONE GOLF PRODUCTS, JRM, INC., TURF2MAX, INTERNATIONAL SPORTS TURF RESEARCH CENTER, ANALYNC, LAWNS BY MURPHY, SPORTS TURF IRRIGATION, AND TRITERRA MICROBIAL DELIVERY SYSTEM.

THIS REQUEST IS RESPECTFULLY SUBMITTED FOR YOUR APPROVAL.

LRD/jmm  
ATTACHMENT

ORIGINAL: EARLENE WILSON, COUNTY CLERK FOR THE OCTOBER 1, 2012 AGENDA.

COPIES: COMMISSIONER JOHN M. SMALIGO  
COMMISSIONER KAREN KEITH  
COMMISSIONER FRED R. PERRY  
MARK LIOTTA, CHIEF DEPUTY  
RICHARD BALES, DIRECTOR, PARK DEPARTMENT

**REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES**

DATE: SEPTEMBER 24, 2012

**TO THE BOARD OF COUNTY COMMISSIONERS**

It is recommended that soliciting bids/quotes be waived on the following request of TULSA COUNTY PARK DEPARTMENT for the reason(s) stated below:  
REQUESTING DEPARTMENT

  
ASSISTANT PURCHASING DIRECTOR

TERRISA A. HARDY

- ↑ Emergency
- ↑ Sole manufacturer (*must* be documented).
- Sole supplier (*must* be documented).
- ↑ Other products of similar nature are incompatible with existing products.
- ↑ Purchase of similar products will adversely affect warranty, guarantee or service agreement on existing products.
- ↑ \_\_\_\_\_

**Description:**

TRUE TURF IS THE SOLE SOURCE FOR THE FOLLOWING PARTS AND SOIL TESTING EQUIPMENT: FLORATINE PRODUCT, INC., GOLFCO INTERNATIONAL, EGAL ONE GOLF PRODUCTS, JRM, INC., TURF2MAX, INTERNATIONAL SPORTS TURF RESEARCH CENTER, ANALYNC, LAWNS BY MURPHY, SPORTS TURF IRRIGATION, AND TRITERRA MICROBIAL DELIVERY SYSTEM.

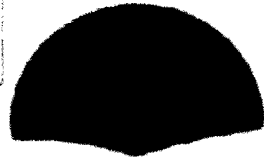
ENLOW TRACTOR, INC.  
3110 E. 44<sup>TH</sup> PL.  
TULSA, OK 74105  
ATTN: DAVID NOWLAND

(918) 855-6966 PHONE  
(918) 252-5866 FAX  
trueturf@tulsaconnect.com

- ↑ Waiver of bidding or quoting process is approved.
- ↑ Waiver of bidding or quoting is *not* justified.  
Standard bidding or quoting will be followed.

\_\_\_\_\_  
CHAIRMAN, BOARD OF COUNTY COMMISSIONERS

\_\_\_\_\_  
DATE



**TrueTurf@tulsaconnect.com**

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**To: Jeni Massey, Purchasing Coordinator, Tulsa County Purchasing**  
**From: David Nowland, True Turf**  
**Date: 9/24/2012**  
**Re: Sole Source Provider**

As you requested, her is a sole source letter for True Turf to provide various products and services to the Tulsa County Parks department and other Tulsa County departments as requested.

True Turf is the sole source provider in Oklahoma of a variety of items used primarily in the turf care business and related areas. Following is a list of the companies we represent:

- ✂ **Floratine Products, Inc.** - A line of liquid nutrients, soil amendments, biostimulants, wetting agents, etc.
  
- ✂ **GolfCo International** - A line of rollers for reel-type mowers
  
- ✂ **Eagle One Golf Products** - A line of accessories used on golf courses and athletic fields; custom signs; replacement parts for equipment; products made of recycled plastics, etc.
  
- ✂ **JRM, Inc.** - A line of Aerification tines, Rotary mowing blades, verticutting blades & bed knives.
  
- ✂ **Turf2Max** - An organic polymer "liquid aerifyer" for all soils.
  
- ✂ **International Sports Turf Research Center** - Physical properties testing of soils; annual monitoring of physical properties and the effects of maintenance on the physical properties.
  
- ✂ **AnaLync** - Chemical Testing of soils, including Water Extract Soluble Nutrient Test; Chemical testing of irrigation water.

✂ **Lawns By Murphy** - Compost Organic soil amendment made of a combination of manure, cotton burrs & Alfalfa. Top Soil and blended soils.

✂ **Sports Turf Irrigation** - A provider of replacement parts for Toro and RainBird Irrigation Systems as well as other brands at discount prices; A provider of remanufactured irrigation heads, controllers, etc. A provider of irrigation related parts and supplies at discount prices.

✂ **TriTerra Microbial Delivery System** - A technology to incubate beneficial bacteria for soils, turf, ponds, and other uses and provide a delivery system to generate 31 trillion living bacteria organisms on a daily basis.

All of the products / services listed above are only available in Oklahoma through True Turf.

If you have any questions about what True Turf can provide Tulsa County and its entities, please give me a call at the number listed on this letterhead.

Sincerely,

David B. Nowland  
Owner - True Turf