
TULSA COUNTY

**PURCHASING
DEPARTMENT**

BID#: 1400
VENDOR#: 27205
CC#: 8201 037 0000

MEMO

DATE: JUNE 7, 2017
TO: BOARD OF COUNTY COMMISSIONERS
FROM: LINDA R. DORRELL
PURCHASING DIRECTOR
SUBJECT: SOLE SOURCE DESIGNATION-HOMEWAV, LLC



THE TULSA COUNTY PURCHASING DEPARTMENT AND THE TULSA COUNTY SHERIFF'S OFFICE RESPECTFULLY REQUESTS THE BOARD OF COUNTY COMMISSIONERS APPROVE THE ATTACHED "REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES" AND SOLE SOURCE DESIGNATION TO HOMEWAV, LLC.

HOMEWAV, LLC.
11100 LINPAGE PLACE
ST LOUIS, MO 63132
ATTENTION: JOHN BEST

HOMEWAV, LLC IS THE SOLE SOURCE PROVIDER FOR THE PATENTED VIDEO VISITATION SYSTEM. THEY ARE THE ONLY COMPANY THAT ALLOWS FOR VARIOUS ALTERNATIVES TO HOME COMPUTERS, SUCH AS ACCESS FROM SMART PHONES AND OTHER ELECTRONIC ARENAS AS WELL AS THE FACT THAT THEIR SYSTEM WOULD NOT REQUIRE ANY SHERIFF'S OFFICER PERSONNEL TO OPERATE, SCHEDULE OR ARRANGE FOR INMATE TIME FOR VISITS.

THIS REQUEST IS RESPECTFULLY SUBMITTED FOR YOUR APPROVAL.

LRD/rjm

ATTACHMENT

ORIGINAL: MICHAEL WILLIS, COUNTY CLERK FOR THE JUNE 13, 2017 AGENDA

COPIES: COMMISSIONER JOHN M. SMALIGO
COMMISSIONER KAREN KEITH
COMMISSIONER RON PETERS
VIC REGALADO, SHERIFF
JOHN FOTHERGILL, CHIEF DEPUTY
VICKI ADAMS, CHIEF DEPUTY

REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES

DATE: JUNE 7, 2017

TO THE BOARD OF COUNTY COMMISSIONERS

It is recommended that soliciting bids/quotes be waived on the following request of
TULSA COUNTY SHERIFF'S OFFICE for the reason(s) stated below.

REQUESTING DEPARTMENT


PURCHASING DIRECTOR

LINDA R. DORRELL

☐ Emergency

☐ Sole manufacturer (*must* be documented).

Sole supplier (*must* be documented).

☐ Other products of similar nature are incompatible with existing products.

☐ Purchase of similar products will adversely affect warranty, guarantee or service agreement on existing products.

☐ _____

Description:

HOMEWAV, LLC IS THE SOLE SOURCE PROVIDER FOR THE PATENTED VIDEO VISITATION SYSTEM. THEY ARE THE ONLY COMPANY THAT ALLOWS FOR VARIOUS ALTERNATIVES TO HOME COMPUTERS, SUCH AS ACCESS FROM SMART PHONES AND OTHER ELECTRONIC ARENAS AS WELL AS THE FACT THAT THEIR SYSTEM WOULD NOT REQUIRE ANY SHERIFF'S OFFICER PERSONNEL TO OPERATE, SCHEDULE OR ARRANGE FOR INMATE TIME FOR VISITS.

HOMEWAV
11100 LINPAGE PLACE
ST LOUIS MO 63132
ATTENTION: JOHN BEST
www.homewav.com
(314) 764-2875 PHONE
(314) 764-2875 FAX

☐ Waiver of bidding or quoting process is approved.

☐ Waiver of bidding or quoting is *not* justified.
Standard bidding or quoting will be followed.

CHAIRMAN, BOARD OF COUNTY COMMISSIONERS

DATE



June 1, 2017

Ms. Robin Moore
Purchasing Coordinator
Tulsa County Purchasing Department
500 S. Denver Avenue, Room 322-A
Tulsa, OK 74103

Re: HomeWAV's Qualification for Sole Source Procurement

Dear Ms. Robin Moore:

The Tulsa County Sheriff's Office has an absolute requirement to process with sole procurement of an internet based video visitation system from HomeWAV, LLC, which is installed in the David L. Moss Criminal Justice Center. HomeWAV's unique video visitation system qualifies to fill the absolute requirements of the Sheriff's office for sole source procurement because it is absolutely the only internet based video visitation system that meets the needs of the facility while eliminating facility personnel needs for visitation, increasing safety and reducing costs that would otherwise be incurred in scheduling and conducting visitation.

The HomeWAV patented video visitation system incorporated the following unique features: (1) Inmate-initiated video visits, (2) no staff intervention required to conduct video visits, and (3) no minimum video visit call length.

HomeWAV follows patent filing protocol, commissioning and independent agency to do a thorough search of patent pending and patent granted for video visitation process. The search found that no other video visitation system incorporated these features. Based on these results, HomeWAV filed its patent application in February 2012. Our patent US 9,094,569 has been granted as of July 2015 therefore precluding by law, anyone from duplicating or replicating the HomeWAV video visitation process as identified above. Consistent with HomeWAV patent protection, no other company offers an internet based video visitation with the features provided by HomeWAV.

HomeWAV is singularly qualified pursuant to 74 O.S §85.45j to satisfy this facility's absolute requirement because its video visitation equipment and software is provided, installed and maintained for the one (1) year renewable term of the contract at no charge, while eliminating the need for facility