

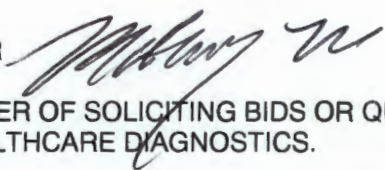
TULSA COUNTY

PURCHASING
DEPARTMENT

VENDOR#: 23406
CC#: 2400 014
CMF#:

MEMO

DATE: FEBRUARY 13, 2019
TO: BOARD OF COUNTY COMMISSIONERS
FROM: MATNEY M. ELLIS
PURCHASING DIRECTOR



STATE OF OKLAHOMA
TULSA COUNTY
RECEIVED
2019 FEB 13 AM 10:40
MICHAEL WILLIS
TULSA COUNTY CLERK

SUBJECT: REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES & SOLE SOURCE DESIGNATION TO SIEMENS HEALTHCARE DIAGNOSTICS.

THE TULSA COUNTY PURCHASING DEPARTMENT AND THE TULSA COUNTY COURT SERVICES RESPECTFULLY REQUESTS THE BOARD OF COUNTY COMMISSIONERS APPROVE THE ATTACHED "REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES" AND SOLE SOURCE DESIGNATION TO SIEMENS HEALTHCARE DIAGNOSTICS.

SIEMENS HEALTHCARE DIAGNOSTICS
1717 DEERFIELD RD
DEERFIELD, IL 60015-0778
ATTEN: MARK WILD

SIEMENS HEALTHCARE DIAGNOSTICS IS THE SOLE MANUFACTURER OF SYVA EMIT REAGENTS, WHICH UTILIZE HOMOGENOUS ENZYME IMMUNOASSAY TECHNOLOGY FOR DRUGS-OF-ABUSE TESTING AND THERAPEUTIC DRUG MONITORING. SIEMENS IS THE EXCLUSIVE DISTRIBUTOR OF THE VIVA-JR DRUG TESTING SYSTEM AND V-TWIN DRUG TESTING SYSTEM. SIEMENS IS ALSO THE EXCLUSIVE UNITED STATES DISTRIBUTOR OF THE BECKMAN COULTER AU FAMILY OF CHEMISTRY SYSTEMS FOR HIGH VOLUME TOXICOLOGY LABORATORIES. THIS INCLUDES THE AU480, AU680 AND AU5800 SERIES OF HIGH VOLUME INSTRUMENT PLATFORMS.

THIS REQUEST IS RESPECTFULLY SUBMITTED FOR YOUR APPROVAL.

MME/jdf
ATTACHMENT

ORIGINAL: MICHAEL WILLIS, COUNTY CLERK FOR THE FEBRUARY 19, 2018 AGENDA

REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES

DATE: FEBRUARY 13, 2018

TO THE BOARD OF COUNTY COMMISSIONERS

It is recommended that soliciting bids/quotes be waived on the following request of
Tulsa County Court Services for the reason(s) state below.

REQUESTING DEPARTMENT



PURCHASING DIRECTOR

MATNEY M. ELLIS

- † Emergency
- † Sole manufacturer (*must* be documented).
- Sole supplier (*must* be documented).
- † Other products of similar nature are incompatible with existing products.
- † Purchase of similar products will adversely affect warranty, guarantee or service agreement on existing products.

†

Description:

SIEMENS HEALTHCARE DIAGNOSTICS IS THE SOLE MANUFACTURER OF SYVA EMIT REAGENTS, WHICH UTILIZE HOMOGENOUS ENZYME IMMUNOASSAY TECHNOLOGY FOR DRUGS-OF-ABUSE TESTING AND THERAPEUTIC DRUG MONITORING. SIEMENS IS THE EXCLUSIVE DISTRIBUTOR OF THE VIVA-JR DRUG TESTING SYSTEM AND V-TWIN DRUG TESTING SYSTEM. SIEMENS IS ALSO THE EXCLUSIVE UNITED STATES DISTRIBUTOR OF THE BECKMAN COULTER AU FAMILY OF CHEMISTRY SYSTEMS FOR HIGH VOLUME TOXICOLOGY LABORATORIES. THIS INCLUDES THE AU480, AU680 AND AU5800 SERIES OF HIGH VOLUME INSTRUMENT PLATFORMS.

SIEMENS HEALTHCARE DIAGNOSTICS
1717 DEERFIELD RD
DEERFIELD, IL 60015-0778
ATTEN: MARK WILD
mark.wild@siemens-healthineers.com
1-720-201-1016
Fax: 302-631-7997

- † Waiver of bidding or quoting process is approved.
- † Waiver of bidding or quoting is *not* justified.
Standard bidding or quoting will be followed.

CHAIRMAN, BOARD OF COUNTY COMMISSIONERS

DATE



February 05, 2019

Tulsa County Board of County Commissioners (BOCC) on Behalf of Tulsa County Court Services
500 S. Denver Avenue Rm B3
Tulsa, OK 74103
Robin J. Moore, Purchasing Coordinator

Dear Ms. Moore:

Siemens Healthcare Diagnostics offers comprehensive and reliable drug-testing solutions for clinical and non-clinical laboratories with numerous analyzers and reagent packaging configurations to meet your testing volume, menu, and frequency needs.

Syva EMIT reagents utilize homogeneous enzyme immunoassay technology for drugs-of-abuse testing and therapeutic drug monitoring. Siemens is the sole manufacturer of Syva® EMIT® reagents.

Siemens Healthcare Diagnostics is the exclusive distributor of the Viva-Jr® Drug Testing System, the Viva-PROE® Drug Testing System, and the V-Twin® Drug Testing System. Siemens is also the exclusive United States distributor of the Beckman Coulter AU Family of Chemistry Systems for high volume toxicology laboratories. This includes the AU480, AU680 and AU5800 series of high volume instrument platforms.

Thank you for doing business with Siemens Healthcare Diagnostics.

Sincerely,

A handwritten signature in black ink that reads "Mark Wild".

Mark Wild
Sr. Director, LD Specialty Sales
Phone: 1 (720) 201-1016
Fax: (302) 631-7997
EM: mark.wild@siemens-healthineers.com



Tulsa County Purchasing

Sole Source or Sole Brand Acquisition Certification

Date: 02/07/2019

County Department: Tulsa County Court Services

Supplier Name: Siemens Healthcare Diagnostics, Inc. - Syva

Supplier Address: 511 Benedict Avenue

Supplier Phone: Tarrytown, NY 10591

I hereby affirm that pursuant to the provisions of the attached requisition or contract that

Siemens Healthcare Diagnostics, Inc. - Syva
(Name of Supplier)


is the only person or business entity singularly qualified to provide the acquisition, and if a product is the only brand or product which is unique, for the following reasons:

Only Siemens Healthcare Diagnostics manufactures the reagents utilized by our drug testing lab. Tulsa County is familiar with and accepts the results from this equipment. Siemens provides the equipment, training, and maintenance free of cost to the County providing we purchase the reagents from Siemens under routine contract. The reagents are classified as medical supplies. No other known vendors offers the equipment, supplies and Emit reagents they are proprietary patents of Siemens. The reagents are calibrated to the correct figures to be used in specific equipment and must be purchased directly from the manufacturer in order for the equipment to perform accurately. Any other product would cause inaccurate test results.

The following is a brief description of all efforts which were made to verify that the services or products to be purchased pursuant to the provisions of the attached requisition or contract qualify as a sole source or sole brand acquisition:

Syva EMIT reagents utilize homogeneous enzyme immunoassay technology for drugs-of-abuse testing and therapeutic drug monitoring. Siemens is the sole manufacturer of Syva EMIT reagents. Siemens is also the exclusive distributor of the Viva-Jr., Viva PROE and V-Twin Drug Testing Systems. Siemens is also the exclusive distributor of the Beckman Coulter AU Family of Chemistry Systems for high volume toxicology laboratories. The Syva Division is the only company that makes these kits specifically made for the Syva V-Twin Drug Testing Analyzer.

I understand that the signing of this certification knowing such information to be false may subject me to punishment for perjury.


(Signature of Certifying Officer)