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**TULSA COUNTY**  
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**PURCHASING**  
**DEPARTMENT**

BID#: 1474  
VENDOR#: 15598  
CC#: 1602 001

# MEMO

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DATE: FEBRUARY 1, 2017

TO: BOARD OF COUNTY COMMISSIONERS

FROM: LINDA R. DORRELL  
PURCHASING DIRECTOR



SUBJECT: REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES & SOLE SOURCE DESIGNATION  
TO SCHNEIDER ELECTRIC

THE TULSA COUNTY PURCHASING DEPARTMENT AND THE TULSA COUNTY BUILDING OPERATIONS  
RESPECTFULLY REQUESTS THE BOARD OF COUNTY COMMISSIONERS APPROVE THE ATTACHED  
"REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES" AND SOLE SOURCE DESIGNATION  
TO SCHNEIDER ELECTRIC.

SCHNEIDER ELECTRIC  
2021 S LEWIS AVE, SUITE 560  
TULSA OK  
ATTEN: DARRELL DEMOSS

SCHNEIDER ELECTRIC MANUFACTURES, SELLS AND INSTALLS THE ENERGY MANAGEMENT AND  
CONTROL SYSTEM I/NET, WHICH IS INSTALLED IN SEVERAL TULSA COUNTY FACILITIES AND  
INTEGRATED IN AREAS OF CONTROLS STRUXUREWARE. THEIR OFFICE IS THE ONLY FACTORY  
BRANCH IN THE TULSA AREA FOR SERVICE AND PARTS.

THIS REQUEST IS RESPECTFULLY SUBMITTED FOR YOUR APPROVAL.

LRD/rjm  
ATTACHMENT

ORIGINAL: MICHAEL WILLIS, COUNTY CLERK FOR THE FEBRUARY 06, 2017 AGENDA.

COPIES: COMMISSIONER JOHN M. SMALIGO.  
COMMISSIONER KAREN KEITH  
COMMISSIONER RON PETERS  
JOHN FOTHERGILL, CHIEF DEPUTY  
DAN BELDING, BUILDING OPERATIONS

**REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES**

DATE: FEBRUARY 1, 2017

**TO THE BOARD OF COUNTY COMMISSIONERS**

It is recommended that soliciting bids/quotes be waived on the following request of  
TULSA COUNTY BUILDING OPERATIONS for the reason(s) stated below.  
REQUESTING DEPARTMENT

  
PURCHASING AGENT

LINDA R. DORRELL

- í Emergency
- í Sole manufacturer (*must* be documented).
- Sole supplier (*must* be documented).
- í Other products of similar nature are incompatible with existing products.
- í Purchase of similar products will adversely affect warranty, guarantee or service agreement on existing products.

í \_\_\_\_\_

**Description:**

SCHNEIDER ELECTRIC MANUFACTURES, SELLS AND INSTALLS THE ENERGY MANAGEMENT AND CONTROL SYSTEM I/NET, WHICH IS INSTALLED IN SEVERAL TULSA COUNTY FACILITIES AND INTEGRATED IN AREAS OF CONTROLS STRUXUREWARE. THEIR OFFICE IS THE ONLY FACTORY BRANCH IN THE TULSA AREA FOR SERVICE AND PARTS

SCHNEIDER ELECTRIC  
2021 S LEWIS AVE, SUITE 560  
TULSA OK  
ATTEN: Darrell Demoss  
918-712-3737  
918-712-3726 (FAX)

- í Waiver of bidding or quoting process is approved.
- í Waiver of bidding or quoting is *not* justified.  
Standard bidding or quoting will be followed.

\_\_\_\_\_  
CHAIRMAN, BOARD OF COUNTY COMMISSIONERS

\_\_\_\_\_  
DATE



1/10/17  
Purchasing Department  
Tulsa County  
500 S. Denver  
Tulsa, Ok 74103-3832

Re: Sole Source Letter

To whom it may concern,

Our company manufactures, sells and installs the energy management and controls system, I/Net, which is installed at several Tulsa County facilities and has been integrated in some areas with our other line of controls Struxureware. Our office installed the systems at the Courthouse, Administration Building, Sherriff's Office, and Annex Building as part of an energy conservation project and in an effort to ensure proper functionality of the system it is our recommendation that any and all parts associated with the control system be purchased through Schneider Electric. Our office is the only factory branch in the Tulsa area. Please contact us at (918) 712-3724 if you have any needs for additional services or parts.

Sincerely,

A handwritten signature in black ink that reads "Darrell DeMoss".

Darrell DeMoss  
Director of Operations  
Schneider Electric Energy Solutions  
(formerly TAC Energy Solutions)