
TULSA COUNTY**PURCHASING
DEPARTMENT**

MEMO

DATE: January 16, 2019

FROM: Matney M. Ellis
Purchasing Director

TO: Board of County Commissioners

SUBJECT: Amendment #1-Agricultural Supplies Bid



On December 10, 2018, the Board of County Commissioners approved bid awards to Helena Agri-Enterprises, Simplot Partners, and Winfield Solutions for Agricultural Supplies, CMF#246587.

The Tulsa County Purchasing was notified that significant agency price increases have occurred. The vendor's manufacturers have announced intent to implement increases.

We respectfully request the Board of County Commissioners approve the following changes:

Item/Description	Container Size	County CC#	Old Price	New Price
Exteriss Stressgard	2-1/2 Gallon	5200-016-0003	\$275.00	\$281.25
Specticle	13 or less Gal.	5200-017-0014	\$1,638.50	\$1,671.25
Specticle	14 or more Gal.	5200-017-0014	\$1,498.00	\$1,528.00
Xonerate	12 oz.	5200-017-0026	\$395.00	\$410.00
Echelon 4SC	1 gallon	5200-017-0027	\$305.00	\$315.00
Idemnify	17.1 oz.	5200-999-0025	\$1,650.00	\$1,700.00
Medallion SC	1 gallon	5200-999-0031	\$560.00	\$565.00

This amendment is respectfully submitted for your approval.

MME / skb

ORIGINAL: Michael Willis, County Clerk, for the January 22, 2019 agenda.

Susan Belding

From: Lemmert, Ches <LemmertC@helenaagri.com>
Sent: Tuesday, January 15, 2019 9:26 AM
To: Susan Belding
Subject: Helena Bid

Hello Susan

I wanted to touch base with you and let you know that a handful of the Agency products on the recent bid we did, the manufactures have changed those prices. If they were not agency, it wouldn't be a big deal, we would just leave them as the bid is, but with them being agency, we have to bill them at the agency price. I just wanted to check with you and see what our options might be to get these changed.

The products below are the ones that have made changes

Exteris Stressgard Bid is \$275.00 per 2 ½ and the new agency price is \$281.25 per 2 ½

Specticle Bid is \$1,638.50 less than 13 gal and \$1498.00 14 or more gallons new Agency is \$1671.25 less than 14 \$1528.00 14 or more

Xonerate 12oz bid \$395.00 New Agency is \$410.00

Echelon 4 SC 1 gal bid \$305.00 New Agency is \$315.00 gal

Idemnify 17.1 oz Bid \$1650.00 New Agency is \$1700.00 ea

Medallion SC \$560 gal New Agency Is \$565.00 gal

Please just let me know what we can do to work through this, I will be happy to help anyway I can.

Please note my email has changed to LemmertC@helenaagri.com

Thanks

Ches Lemmert
Helena
903-245-1207

Beginning April 1, 2018, Helena's new name is Helena Agri-Enterprises, LLC and our email address is changing from @helenachemical.com to @helenaagri.com

Simplot Partners Oklahoma City

5201 W Reno Ave Ste E
Oklahoma City, OK 73127
405-948-1084 Fax:

Sales Order 218003610**Not Processed** Offered**Order Date** 1/15/2019**Est. Delivery Date** 01/15/2019**Offer Expires** 12/31/2019**Customer ID** 99855**Customer PO#** Agency Increase**Salesperson** Halvorsm2**Shipping Via.****Field Name****Description****Ticket Type** Booking

Bill To: TULSA COUNTY
3801 N HARVARD AVE
TULSA, OK 74115

Comments: Agency price increase effective 1-1-19

Quantity	Description	Unit Price	Total \$	%	Your Share
1.00 Jug	EXTERIS STRESSGARD [2.5GAL]	281.2500 / Jug	281.25	100.0000	281.25
1.00 Jug	SPECTICLE FLO 14 OR MORE [GAL]	1,528.0000 / Jug	1,528.00	100.0000	1,528.00
1.00 Jug	SPECTICLE FLO [GAL]	1,671.2500 / Jug	1,671.25	100.0000	1,671.25

Subtotal 3,480.50

Amount Due 3,480.50

If Paid By **Discount** **Deduct** **Pay Only**

Customer: _____ Sales Person: _____

Purchase Terms:

Sales Order 218003610

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Susan Belding

From: Susan Belding
Sent: Wednesday, January 16, 2019 9:48 AM
To: Susan Belding
Subject: FW: Price Increases

From: Evans, Craig [mailto:RCEvans@landolakes.com]
Sent: Wednesday, January 16, 2019 9:25 AM
To: Susan Belding <sbelding@tulsacounty.org>
Subject: RE: Price Increases

Yes , that is correct Susan, \$ 410.00 is the current AGENCY price.

Thank you

Craig Evans
PPG PRODUCT SALES TURF

TEL: 918-625-4932 / EMAIL rcevans@landolakes.com
MAIL: 13105 East 61st Street
Suite C
Broken Arrow, Oklahoma 74012
Fax 918-234-1208

WinfieldUnitedPro.com
Follow us on Twitter @winfieldpro
Winfield Solutions, LLC, a Land O'Lakes Company

From: Susan Belding <sbelding@tulsacounty.org>
Sent: Tuesday, January 15, 2019 4:18:16 PM
To: Evans, Craig
Subject: FW: Price Increases

To Craig Evans,

The Tulsa County Purchasing Department received notification of some agency price increases on some items. One of these items was awarded to your company back in December. I just need confirmation from you (a memo or you can respond to this email) from you regarding the price increases for the following item:

Xonerate 12 oz. has increased from \$395.00 to \$410.00.

If you have any questions, please let me know.

Thank you,

Susan Belding
Buyer
Tulsa County Administrative Building