
TULSA COUNTY

**PURCHASING
DEPARTMENT**

BID#: 545
VENDOR#: 24061
CC#: 8300 074 0000

MEMO

DATE: OCTOBER 1, 2014

TO: BOARD OF COUNTY COMMISSIONERS

FROM: LINDA R. DORRELL
PURCHASING DIRECTOR



SUBJECT: SOLE SOURCE DESIGNATION-STANLEY CONVERGENT SECURITY SOLUTIONS

THE TULSA COUNTY PURCHASING DEPARTMENT AND THE TULSA COUNTY PARK DEPARTMENT RESPECTFULLY REQUEST THAT THE BOARD OF COUNTY COMMISSIONERS APPROVE THE ATTACHED "REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES" AND SOLE SOURCE DESIGNATION TO STANLEY CONVERGENT SECURITY SOLUTIONS.

STANLEY CONVERGENT SECURITY SOLUTIONS
5411 S. 125TH E. AVE. #302
TULSA, OK 74146
ATTN: JOHNNY STACY

STANLEY CONVERGENT SECURITY SOLUTIONS IS THE SOLE AUTHORIZED COMPANY THAT CAN MONITOR THE SONITROL SECURITY SYSTEM AND FIRE SYSTEM AT LAFORTUNE PARK.

THIS REQUEST IS RESPECTFULLY SUBMITTED FOR YOUR APPROVAL.

LRD/sks

ATTACHMENTS

ORIGINAL: PAT KEY, COUNTY CLERK FOR THE OCTOBER 6, 2014 AGENDA.

COPIES: COMMISSIONER JOHN M. SMALIGO
COMMISSIONER KAREN KEITH
COMMISSIONER RON PETERS
MARK LIOTTA, CHIEF DEPUTY
MICHAEL WILLIS, CHIEF DEPUTY
VICKI ADAMS, CHIEF DEPUTY
RICHARD BALES, DIRECTOR, PARK DEPARTMENT

REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES

DATE: OCTOBER 1, 2014

TO THE BOARD OF COUNTY COMMISSIONERS

It is recommended that soliciting bids/quotes be waived on the following request of
TULSA COUNTY PARK DEPARTMENT for the reason(s) stated below.

REQUESTING DEPARTMENT


PURCHASING DIRECTOR

LINDA R. DORRELL

í Emergency

í Sole manufacturer (*must* be documented).

■ Sole supplier (*must* be documented).

í Other products of similar nature are incompatible with existing products.

í Purchase of similar products will adversely affect warranty, guarantee or service agreement on existing products.

í _____

Description:

STANLEY CONVERGENT SECURITY SOLUTIONS IS THE SOLE AUTHORIZED COMPANY THAT CAN MONITOR THE SONITROL SECURITY SYSTEM AND FIRE SYSTEM AT LAFORTUNE PARK.

STANLEY CONVERGENT SECURITY SOLUTIONS
5411 S. 125TH E. AVE. #302
TULSA, OK 74146
ATTN: JOHNNY STACY

(918) 307-1494 PHONE
(918) 307-0979 PHONE
(918) 307-8550 FAX

í Waiver of bidding or quoting process is approved.

í Waiver of bidding or quoting is *not* justified.
Standard bidding or quoting will be followed.

CHAIRMAN, BOARD OF COUNTY COMMISSIONERS

DATE



September 25, 2014

Ms. Susan Sutterfield
Senior Buyer
Tulsa County
Purchasing Department
500 S. Denver, Room 322-A
Tulsa, Oklahoma 74103

Re: Sole Source of Stanley Convergent Security Solutions

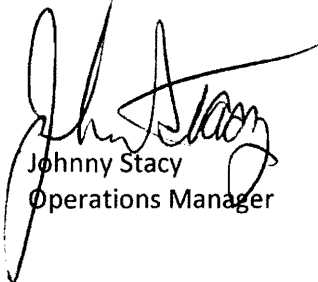
Dear Susan,

Stanley CSS ("Sonitrol") has been the provider of intrusion alarms located in various city facilities to safeguard city employees, equipment, and citizens for approximately 30 years. During this time, Sonitrol has developed a close working relationship with the Tulsa Police Department in responding to intrusion alarms. The security systems at these locations have been installed, monitored, and maintained by Sonitrol. As you are aware, Stanley Convergent Security Solutions, Inc. ("Stanley") purchased the assets of Sonitrol and the franchise rights to the Sonitrol products in November, 2010.

Sonitrol had a Franchise agreement with Sonitrol Franchise Corporation to provide Sonitrol Products in Oklahoma. Under the terms of this Franchise Agreement, the Franchisor agrees not to license another franchisee in this area. Stanley also purchased this Franchise Agreement and therefore, Stanley is the sole source of Sonitrol products and services for The City of Tulsa.

If you have any questions or need additional information, please give me a call at 918-307-1494. We appreciate your business.

Regards,



Johnny Stacy
Operations Manager

Stanley Convergent Security Solutions, Inc.

5411 S 125th E Ave #302, Tulsa, OK 74146 ■ tel: 918.307.0979 fax: 918.307.8550 ■ www.stanleycss.com